

## Distributor Newsletter

 Product type
 Changes

 Home loan variable rates
 ⊗

 Everyday & savings account rates
 ⊗

 Home loan fixed rates
 ⊗

 Term Deposit rates
 ⊘



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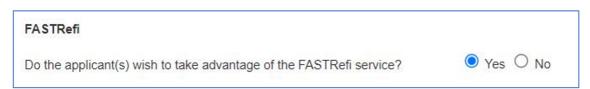
For more information on any of our updates, please contact your BDM Please do not reply to this email.

# Refinancing just got even quicker FASTRefi® with AMP Bank

We recently communicated that FASTRefi® was launched as part of our ongoing commitment to improve the broker and customer experience and uplift efficiency.

FASTRefi® allows a refinance to occur quickly after loan documents have been signed without the title of the property being transferred from the outgoing lender.

If you haven't already, you can start taking advantage of FASTRefi® service with your customers via <a href="MapplyOnline">ApplyOnline</a> today. You'll notice a new FASTRefi® section with a check box below when submitting new loans.



Your customers will benefit by:

- Receiving their new loan and rate within days of returning signed loan documents.
- · Greater certainty on agreed settlement dates.
- Enjoying a more seamless refinancing experience overall.

Visit our FASTRefi® page for additional information, helpful links, tips, and tricks.

#### Combo variable rate offer

New Professional Package home loan applications receive the lower of owner-occupied variable rates and investment variable rates on investment splits when taking out a combo loan (investment split/s and at least one owner occupied split contained in the same application).

Professional Package – combo offer							
Effective Monday, 31 July 2023							
Variable rate	Loan size	LVR	Principal & Interest		Interest Only		
			Annual rate	Comparison rate <sup>1</sup>	Annual rate	Comparison rate <sup>1</sup>	
Propack	\$1m+	≤60%	5.99% pa	6.34% pa	6.19% pa	6.40% pa	
		≤80%	6.09% pa	6.44% pa	6.19% pa	6.46% pa	
		<90%	6.12% pa	6.47% pa	n/a	n/a	
Propack	\$500k - \$1m	≤60%	6.09% pa	6.44% pa	6.29% pa	6.55% pa	
		≤80%	6.09% pa	6.44pa	6.29% pa	6.55% pa	
		<90%	6.32% pa	6.67% pa	n/a	n/a	

#### The details:

- Total application value must be a minimum of \$500,000.
- Combo loans must be contained within the one application. Contact your BDM for pricing where investment and owner occupied is across multiple applications.
- The loan must have some owner occupied portion.
- Only available for Professional Package loans of the same repayment type and product.
- Note that this offer is not available to Companies and Trusts.
- Not available for fixed rates.

Please refer to the current Interest Rate Bulletin for a full list of our interest rates.

#### **Term Deposit rate changes**

**Effective Tuesday, 15 August 2023** 

Term Deposit rate changes						
Effective Tuesday, 15 August 2023						
4 month Term Deposit	4.75% pa					
5 month Term Deposit	5.00% pa					
7 month Term Deposit	5.00% pa					
8 month Term Deposit	4.95% pa					
10 month Term Deposit	4.95% pa					
11 month Term Deposit	5.05% pa					
1 year Term Deposit <sup>2</sup>	5.05% pa					
13 month Term Deposit	5.05% pa					
18 month Term Deposit	5.05% pa					
2 year Term Deposit	4.90% pa					
3 year Term Deposit	4.90% pa					
4 year Term Deposit	4.90% pa					
5 year Term Deposit	4.90% pa					

Please refer to the current Interest Rate Bulletin for a full list of our interest rates.



In case you missed our CPD-accredited market insights webinar, you can now watch it on-demand in the <u>AMP Bank Distributor Centre</u>.

Tim covered housing market trends, the forces driving them, and where they are headed. If you'd like to watch our webinar, you can view it on-demand in our <u>Distributor Centre</u>.



#### What you need to know

The credit provider is AMP Bank Limited ABN 15 081 596 009, AFSL and Australian Credit Licence 234517. Approval is subject to AMP Bank guidelines. Information including interest rates is correct as at 11 August 2023 and is subject to

change without notice. Terms and conditions apply and are available at amp.com.au/bankterms or by calling 13 30 30. Fees and charges are payable. Before making a decision about an AMP Bank product your customers should consider the terms and conditions. Read our Financial Services Guide available at amp.com.au/fsg for information about our services, including the fees and other benefits that AMP companies and their representatives may receive in relation to products and services provided to you.

For Notice Accounts only: Before making a decision about this product your customers should consider the Notice Account PDS available from AMP at amp.com.au/bankterms or on 13 30 30.

- 1 The comparison rate is calculated for a secured loan on a loan amount of \$150,000 over a 25-year term. **WARNING**: This comparison rate is true only for the examples given and may not include all fees and charges. Different terms, fees or other loan amounts might result in a different comparison rate. Comparison rates for fixed interest only loans are based on an initial interest only period equal to the nominated fixed period and the remaining period (to 25 years) principal and interest at the equivalent product variable rate. Costs such redraw fees or early repayment fees, and cost savings such as fee waivers, are not included in the comparison rate but may influence the cost of the loan.
- 2 This rate is applicable to applications received from Intermediaries only.

Target market determinations for AMP Bank products are available at www.amp.com.au/bank/TMD.