



Distributor Newsletter

| Product type | Changes | Product type | Changes |
|--------------------------|---------|----------------------------------|---------|
| Home loan variable rates | ⊗ | Everyday & savings account rates | ⊗ |
| Home loan fixed rates | ⊗ | Term Deposit rates | ⊗ |

In this issue

- FASTRefi is available
- Combo variable rate offer
- Register for our Market Insights webinar
- Originator hotline changes for mortgages
- Useful links



For more information on any of our updates, please contact your BDM
Please do not reply to this email.

Refinancing just got even **quicker**

FASTRefi® with AMP Bank



We recently communicated that FASTRefi® was launched as part of our ongoing commitment to improve the broker and customer experience and uplift efficiency.

FASTRefi® allows a refinance to occur quickly after loan documents have been signed without the title of the property being transferred from the outgoing lender.

If you haven't already, you can start taking advantage of FASTRefi® service with your customers via [ApplyOnline](#) today. You'll notice a new FASTRefi® section with a check box below when submitting new loans.

FASTRefi

Do the applicant(s) wish to take advantage of the FASTRefi service?

Yes No

Your customers will benefit by:

- Receiving their new loan and rate within days of returning signed loan documents.
- Greater certainty on agreed settlement dates.
- Enjoying a more seamless refinancing experience overall.

Visit our [FASTRefi®](#) page for additional information, helpful links, tips, and tricks.

Combo variable rate offer

New Professional Package home loan applications receive the lower of owner-occupied variable rates and investment variable rates on investment splits when taking out a combo loan (investment split/s and at least one owner occupied split contained in the same application).

| Professional Package – combo offer | | | | | | |
|------------------------------------|---------------|------|----------------------|------------------------------|---------------|------------------------------|
| Effective Monday, 31 July 2023 | | | | | | |
| Variable rate | Loan size | LVR | Principal & Interest | | Interest Only | |
| | | | Annual rate | Comparison rate ¹ | Annual rate | Comparison rate ¹ |
| Propack | \$1m+ | ≤60% | 5.99% pa | 6.34% pa | 6.19% pa | 6.40% pa |
| | | ≤80% | 6.09% pa | 6.44% pa | 6.19% pa | 6.46% pa |
| | | <90% | 6.12% pa | 6.47% pa | n/a | n/a |
| Propack | \$500k - \$1m | ≤60% | 6.09% pa | 6.44% pa | 6.29% pa | 6.55% pa |
| | | ≤80% | 6.09% pa | 6.44pa | 6.29% pa | 6.55% pa |
| | | <90% | 6.32% pa | 6.67% pa | n/a | n/a |

The details:

- Total application value must be a minimum of \$500,000.
- Combo loans must be contained within the one application. Contact your BDM for pricing where investment and owner occupied is across multiple applications.
- The loan must have some owner occupied portion.
- Only available for Professional Package loans of the same repayment type and product.
- Note that this offer is not available to Companies and Trusts.
- Not available for fixed rates.

Please refer to the current [Interest Rate Bulletin](#) for a full list of our interest rates.

AMP Bank
market insights webinar
REGISTER NOW
 with CoreLogic Head of Research Asia Pacific
 Tim Lawless & Head of Intermediary Distribution
 and Finance Paul Herbert

Earn CPD points by joining us on **Wednesday, 9 August 2023 at 10.30am** for our next AMP Bank Market Insights webinar with CoreLogic's Head of Research Asia Pacific, Tim Lawless.

Tim will discuss:

- Trends in housing values.

- What's driving the positive inflection: a focus on the underlying supply and demand drivers.
- Who's buying - based on trends in housing finance.
- Rental conditions.
- Where to from here?

If you're able to attend, you'll have the opportunity to participate in a live Q&A session and earn CPD points.

[Register now >](#)

If we've already sent you an invitation but you haven't registered yet, simply [provide your RSVP](#).

Originator hotline IVR changes for mortgages (reminder)

We've reduced our Originator hotline IVR options to make it **easier for you** to get through to the right person in a timely manner.

There are now **only two mortgage** options as per below:

Welcome to the AMP Bank Originator hotline.

*If you are calling for mortgage, **press 1** (when pressing 1, you'll hear the below)*

Please listen carefully as our options have recently changed:

- *if you are calling for an update on a **new loan application or increase in progress**, please **press 1***
- *for **all other enquiries**, please **press 0**.*

You'll experience our new menu when you next call our Originator hotline on **1300 300 400**.



Useful links



Interest rates



Service times



ApplyOnline



Change email



Forms



Calculators



Find a BDM



Subscribe



Unsubscribe

What you need to know

The credit provider is AMP Bank Limited ABN 15 081 596 009, AFSL and Australian Credit Licence 234517. Approval is subject to AMP Bank guidelines. Information including interest rates is correct as at 28 July 2023 and is subject to change without notice. Terms and conditions apply and are available at amp.com.au/bankterms or by calling 13 30 30. Fees and charges are payable. Before making a decision about an AMP Bank product your customers should consider the terms and conditions. Read our Financial Services Guide available at amp.com.au/fsg for information about our services, including the fees and other benefits that AMP companies and their representatives may receive in relation to products and services provided to you.

For Notice Accounts only: Before making a decision about this product your customers should consider the Notice Account PDS available from AMP at amp.com.au/bankterms or on 13 30 30.

1 The comparison rate is calculated for a secured loan on a loan amount of \$150,000 over a 25-year term. **WARNING:** This comparison rate is true only for the examples given and may not include all fees and charges. Different terms, fees or other loan amounts might result in a different comparison rate. Comparison rates for fixed interest only loans are based on an initial interest only period equal to the nominated fixed period and the remaining period (to 25 years) principal and interest at the equivalent product variable rate. Costs such redraw fees or early repayment fees, and cost savings such as fee waivers, are not included in the comparison rate but may influence the cost of the loan.

2 This rate is applicable to applications received from Intermediaries only.

Target market determinations for AMP Bank products are available at www.amp.com.au/bank/TMD.