

Distributor Newsletter

Product type Changes

Home loan variable rates

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Solution Services Se



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For more information on any of our updates, please contact your BDM Please do not reply to this email.

Welcome back

Happy new year to you all, I hope you were able to get a well-deserved break and enjoyed creating memories with your friends and family.

My holiday highlight was having our family and friends around us over the festive period and a last minute road trip with my 17 year old son - a great way to get those Learner hours up and quality time together.



We have started the year strong with one of our leading relationship managers David Askew being featured in in Mortgage Professional Australia for a BDM Spotlight article. David has been with us for over 25 years and his passion is mentoring others within the broker industry. David lives and breathes being the voice behind our brokers at AMP, he leads with integrity and role models the service and value that our brokers want. BDM in the Spotlight: David Askew, AMP Bank | Mortgage Professional Australia (mpamag.com)

The team at AMP are excited for the year ahead, we have already hit the ground running with some fantastic strategic initiatives we will be implementing throughout the year to expand on the service and value we provide to you. I am looking forward to getting back out on the road this year and meeting with you all at events and meetings to hear about how AMP can enhance your experience with us and how we can work better together.

Paul Herbert Head of Intermediary Distribution & Finance AMP Bank



FASTRefi® allows a refinance to occur quickly after loan documents have been signed without the title of the property being transferred from the outgoing lender. It was launched as part of our ongoing commitment to improve the experience for you and your customers and uplift efficiency.

If you haven't already, you can start taking advantage of FASTRefi® service with your customers via ApplyOnline today. You'll notice a new FASTRefi® section with a check box below when submitting new loans.

FASTRefi

Do the applicant(s) wish to take advantage of the FASTRefi service?

O Yes O No

Your customers will benefit by:

- Receiving their new loan and rate within days of returning signed loan documents.
- Greater certainty on agreed settlement dates.
- · Enjoying a more seamless refinancing experience overall.

Visit our FASTRefi® page for additional information, helpful links, tips, and tricks.



We're proud to announce that AMP Bank has taken out the Best Value Long Term Deposit – Regular Banks at Money Magazine's Best of the Best 2024 awards for the third year in a row.

With almost 300,000 readers, Money Magazine is Australia's highest selling personal finance publication, and their annual awards are highly coveted.

AMP Bank's award-winning term deposits work harder for your customers' savings, with competitive interest rates, flexible terms and full protection, giving them peace of mind while their money grows.

Excited to be awarded the **Best Digital Bank** in Australia





AMP Awarded Best Digital Bank in Australia

AMP Bank recognised for innovation, engagement, personalisation and user XP.

We're excited to announce that AMP Bank has been named the Best Digital Bank – Australia at The Digital Banker's Global Retail Banking Innovation Awards 2023.

These are the most authoritative private wealth awards in the world and recognise cutting-edge banks that blend the best technology with the power of their people to raise the bar in consumer banking.

The expert judging panel included KPMG, EY, PwC, Deloitte and Forrester Banks and rated banks across digital innovation, digital ecosystems, customer experience, financial performance and leadership strategy.



What you need to know

The credit provider is AMP Bank Limited ABN 15 081 596 009, AFSL and Australian Credit Licence 234517. Approval is subject to AMP Bank guidelines. Information including interest rates is correct as at 12 January 2024 and is subject to change without notice. Terms and conditions apply and are available at amp.com.au/bankterms or by calling 13 30 30. Fees and charges are payable. Before making a decision about an AMP Bank product your customers should consider the terms and conditions. Read our Financial Services Guide available at amp.com.au/fsg for information about our services, including the fees and other benefits that AMP companies and their representatives may receive in relation to products and services provided to you.

For Notice Accounts only: Before making a decision about this product your customers should consider the Notice Account PDS available from AMP at amp.com.au/bankterms or on 13 30 30.

Target market determinations for AMP Bank products are available at www.amp.com.au/bank/TMD.